



BESST/metnet/Institute of Directors Breakfast Meeting

Wednesday 25 February 2015 / Event Overview & Top Ten Tips



BESST’s first event of 2015 was the annual joint event with metnet focusing on Environmental Technologies. The keynote speaker was Amy Fetzer, and with supporting presentations from E-On, National Grid, McKenzie Law Solicitors, BESST & Shropshire Wildlife Trust the audience of over 80 delegates also had the opportunity to take part in the joint metnet/BESST exhibition

L-R: Amy Fetzer (Climb The Green Ladder), Niels McKenzie (McKenzie Law Solicitors), Marco Marijewycz (E-ON), Russell Fowler (National Grid), Andy Whyte (BESST Chair/Ricoh), Pete Lambert (Shropshire Wildlife Trust)



Pete Lambert, Project Manager of Shropshire Wildlife Trust introduced the inaugural 2015 Blue Business Award which is being piloted through BESST and will recognise innovative projects which aim to reduce or eliminate water pollution, raise water quality and reduce use of water within a business

BESST Member Niels McKenzie from McKenzie Law Solicitors spoke to delegates at this event about contracts to engage environmental consultants and highlighted some of the key commercial issues, liabilities and contractual risks. Niels outlined his solutions to make contracts fair and practical. If you would like to request a copy of this presentation please email niels@mckenzielaw.co.uk

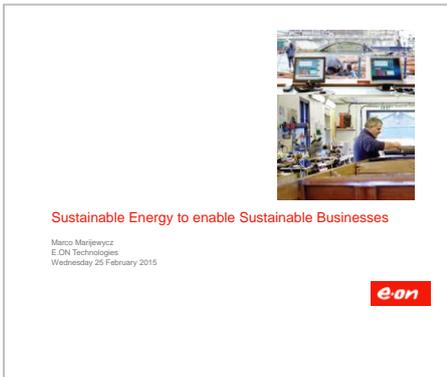


McKenzieLaw
Environmental Consultancy
Contracts
 For Telford BESST, metnet &
 Institute of Directors breakfast meeting
 25 February 2015

Niels McKenzie, Solicitor



Russell Fowler, National Grid talked about their Future Energy Scenarios and covered topics such as how peak demand for electricity has been reduced through the introduction of Smart Metering.



Mario Marijewczyk, E-ON spoke to delegates about the shift from Centralised Energy Systems to Individual Solutions.

Our Keynote Speaker at this event was Amy Fetzer, author of 'Climb the Green Ladder'. Feedback from the audience was that Amy's presentation was engaging, topical and thought-provoking with companies commenting that she had encouraged them to rethink some of their on-site processes, and the subjects covered validated the approach and achievements of BESST members. Amy spoke about the importance of engaging senior management with environmental decisions and also how crucial is it to focus on making a business case and getting colleagues on side to help move improvements forward.



Below are Top Ten Tips from this event:



Top 10 Tips

- 1) The Blue Business Award will provide a national showcase for your project and promotion to industry as best practice exemplars in water management.
- 2) Adopt Smart Meters – up to 50% of households reduce their peak electricity demand by 5%
- 3) Environmental Contracts. Ensure you have a company contract approval process before you make or take on contracts. Build in time to take legal advice where necessary. Ensure the scope of work is clear. Clearly state payment and termination provisions. State the reasonable financial limitation of liability of the consultant for its work and check that it is insured up to that liability with professional indemnity insurance which matches the type of work done. Consider who is to own copyright in reports produced.
- 4) Contracts – don't forget the basics such as using the correct company names and numbers and state how variations requested to the scope of work will be dealt with.
- 5) Confidentiality –protect your sensitive information e.g. future plans or issues on site with a suitable confidentiality agreement.
- 6) Consider moving from Centralised energy systems to Individual Solutions (self-generation)
Customised Products: Distributed Generation (PV): Distributed Flexibility (batteries):
Community energy
- 7) Square the Energy Triangle, consider CO2Reduction, Energy Security and Affordability
- 8) Energy Saving – incentivise staff to meet energy savings goals i.e energy waster jar
- 9) Get your Board to understand the business benefits
- 10) Understand the language of sustainability – get your message across to the Boardroom and to different Stakeholders

For further information on any of the environmental topics discussed please contact the BESST Coordinator Jaclyn Kitson on 01952 567578 or email jaclyn.kitson@telford.gov.uk